Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Business Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Website:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**“If we were having this discussion 1 year from today, and you were looking back over the past year, what has to have happened in your business, for you to feel happy with your progress?”**

**Which one of these is most important to you?**

**You’ve told me this is important to you; why is that important?**

**These are the ones I can help you with:**

**This is the plan I recommend that can get you there:**

 **I.**

 **A.**

 **B.**

 **C.**

 **D.**

 **II.**

 **A.**

**B.**

**Does this seem like it will work to you?**

**Would you like some help?**

**Great! Let me show you how we can help you get to where you want to be.**

**Quality Standards**

**Privacy Policy**

**Guarantee**

**Price**